

NACIONAL FINANCIERA, S.N.C., INSTITUCIÓN DE BANCA DE DESARROLLO, DIRECCIÓN FIDUCIARIA, solely in its capacity as Trustee under the CONTRATO DE FIDEICOMISO IRREVOCABLE DE ADMINISTRACIÓN Y PAGO NÚMERO 80460 REEXPRESADO

**HSBC Bank USA, National Association Corporate Trust and Loan Agency** 

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February 23rd, 2018

This certificate is being delivered to you pursuant to (i) Section 5.19(a)(7) of the Indenture, dated as of September 29, 2016, (the "Indenture 2026") among Nacional Financiera, S.N.C., Institución de Banca de Desarrollo, Dirección Fiduciaria, solely in its capacity as Trustee under the Contrato de Fideicomiso Irrevocable de Administración y Pago Número 80460 Reexpresado (the "Issuer"), HSBC Bank USA, National Association, as Trustee, Paying Agent, Registrar and Transfer Agent, and each of the collateral agents party thereto, in connection with the Issuer's offering of U.S.\$1,000,000,000 aggregate principal amount of its 4.250% Senior Secured Notes due 2026, (ii) Section 5.19(a)(7) of the Indenture, dated as of September 29, 2016, (the "Indenture 2046") among the Issuer, HSBC Bank USA, National Association, as Trustee, Paying Agent, Registrar and Transfer Agent, and each of the collateral agents party thereto, in connection with the Issuer's offering of U.S.\$1,000,000,000 aggregate principal amount of its 5.500% Senior Secured Notes due 2046, (iii) Section 5.19(a)(7) of the Indenture, dated as of September 20, 2017, (the "Indenture 2028") among the Issuer, HSBC Bank USA, National Association, as Trustee, Paying Agent, Registrar and Transfer Agent, and each of the collateral agents party thereto, in connection with the Issuer's offering of U.S.\$1,000,000,000 aggregate principal amount of its 3.875% Senior Secured Notes due 2028, and (iv) Section 5.19(a)(7) of the Indenture, dated as of September 20, 2017, (the "Indenture 2047" and, collectively with the Indentures 2026, 2046 & 2028, the "Indentures") among the Issuer, HSBC Bank USA, National Association, as Trustee, Paying Agent, Registrar and Transfer Agent, and each of the collateral agents party thereto, in connection with the Issuer's offering of U.S.\$3,000,000,000 aggregate principal amount of its 5.500% Senior Secured Notes due 2047. Capitalized terms used and not otherwise defined herein shall have the meanings assigned to such terms in the Indentures. The undersigned, being a Responsible Officer of the Borrower hereby certifies that:

- (a) With respect to the Quarterly Period ending on **January 31st, 2018**, the Debt Service Coverage Ratio, as calculated in accordance with <u>Schedule A</u> hereto, was **1.71:1.00**;
- (b) With respect to the period of two (2) consecutive Quarterly Periods ending on **January 31st, 2018**, the Debt Service Coverage Ratio, as calculated in accordance with <u>Schedule B</u> hereto, was **1.93:1.00**; and

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NACIONAL FINANCIERA, S.N.C., INSTITUCIÓN DE BANCA DE DESARROLLO, DIRECCIÓN FIDUCIARIA, solely in its capacity as Trustee under the CONTRATO DE FIDEICOMISO IRREVOCABLE DE ADMINISTRACIÓN Y PAGO NÚMERO 80460 REEXPRESADO

(c) With respect to the period of four (4) consecutive Quarterly Periods ending on **January 31st, 2018**, the Debt Service Coverage Ratio, as calculated in accordance with <u>Schedule C hereto</u>, was **2.44:1.00**.

**IN WITNESS WHEREOF**, the Borrower has caused this Certificate to be executed on its behalf by the undersigned on and as of the 23rd day of February, 2018.

NACIONAL FINANCIERA, S.N.C., INSTITUCIÓN DE BANCA DE DESARROLLO, DIRECCIÓN FIDUCIARIA, solely in its capacity as Trustee under the CONTRATO DE FIDEICOMISO IRREVOCABLE DE ADMINISTRACIÓN Y PAGO NÚMERO 80460 REEXPRESADO

By:

Name: Nydia Fabiola Bran Sosa

Title: Trustee Delegate

Bv:

Name: María del Rocio Vázquez Gasca

Title: Trustee Delegate

#### SCHEDULE A

## DEBT SERVICE COVERAGE RATIO OF THE QUARTERLY PERIOD FROM OCTOBER 31st, 2017 TO, BUT EXCLUDING, JANUARY 31st, 2018 (the "Quarterly Period")

00	 lation	Date

last day of the Quarterly Period up to, but excluding, January 31st, 2018.

#### Calculation Period:

October 31st, 2017 to, but excluding, January 31st, 2018.

## a. Net Passenger Charges Amount

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All Passenger Charges deposited in, or credited to, without duplication, the Peso Revenues MX\$2,397,048,045.73 Account during such period

All interest and other income of the Issuer deposited in, or credited to, without duplication, MX\$8,239,263.21 the Peso Revenues Account during such period

All Certified IVA Payments made during such period pursuant to priority First, of Section MX\$330,627,316.65 4.1(a) of the Intercreditor Agreement

All Operating Costs paid during such period pursuant to priority Second, of Section 4.1(a) of the Intercreditor Agreement

MX\$16,315,183.29

## TOTAL:

## Exchange Rate for Quarterly Period

Average of all Peso/Dollar exchange rates published by Banco de México in the Federal Official Gazette (Diario Oficial de la Federación) as the rate "para solventar obligaciones denominadas en moneda extranjera pagaderas en la República Mexicana" for the purchase of Dollars with Pesos during the Ouarterly Period:

MX\$19.0386:US\$1.00

MX\$2,058,344,809.00

### Dollar Equivalent of Peso-Denominated Net Passenger Charges

### US\$108,114,294.59

Amounts in Dollars

All Passenger Charges deposited in, or credited to, without duplication, the Offshore US\$0.00 Revenues Account during such period

All interest and other income of the Issuer deposited in, or credited to, without duplication, US\$0.00 the Offshore Revenues Account during such period

All Certified IVA Payments made during such period pursuant to priority First, of Section 4.1(b) of the Intercreditor Agreement

minus

All Operating Costs paid during such period pursuant to priority Second, of Section 4.1(b) of the Intercreditor Agreement

US\$0.00 US\$0.00

TOTAL:

US\$0.00

## Net Passenger Charges Amount (in Dollars)

Net Passenger Charges Amount for the Quarterly Period

US\$108,114,294.59

# b. Debt Service

Indenture Debt Service (including, without duplication, the Required Withholding Tax Payment in respect of such Debt Service) Quarterly Period

Principal due by the Issuer

US\$0.00

US\$0.00

plus

Interest due by the Issuer

plus

US\$60,041,666.67 Fees due by the Issuer

Primary Swap Obligations, if any, due and payable by the Issuer under such Required Swap US\$0.00

Contracts

plus

Swap Contract Termination Payments related to such Indenture (if any) payable by the US\$0.00 Issuer or otherwise under such Required Swap Contracts

Other amounts payable by the Issuer in respect of the Secured Indenture Obligations US\$3,093,629.51 (including, without duplication, Required Withholding Tax Payment in respect of such

All payments, if any, due from the Swap Counterparties to the Issuer pursuant to such US\$0.00 Required Swap Contracts related to such Indenture (if any) during such period or date in

TOTAL:

US\$63,135,296.18

**Debt Service** 

Debt Service for the Quarterly Period

US\$63,135,296.18

DEBT SERVICE COVERAGE RATIO FOR THE QUARTERLY PERIOD

1.71 a 1.00

#### SCHEDULE B

## DEBT SERVICE COVERAGE RATIO OF THE TWO PRECEDING QUARTERLY PERIODS FROM JULY 31st, 2017 TO, BUT EXCLUDING, JANUARY 31st, 2018

Ca	cul	la	tion	ı Da	te:

last day of the period up to, but excluding, January 31st, 2018.

#### Calculation Period:

July 31st, 2017 to, but excluding, January 31st, 2018.

## a. Net Passenger Charges Amount

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All Passenger Charges deposited in, or credited to, without duplication, the Peso Revenues MX\$4,864,188,387.73 Account during such period

All interest and other income of the Issuer deposited in, or credited to, without duplication, MX\$29,352,070.72 the Peso Revenues Account during such period

All Certified IVA Payments made during such period pursuant to priority First, of Section MX\$670,922,536.24 4.1(a) of the Intercreditor Agreement

All Operating Costs paid during such period pursuant to priority Second, of Section 4.1(a) of the Intercreditor Agreement

MX\$34,012,290.57

## TOTAL:

## Exchange Rate for period

Average of all Peso/Dollar exchange rates published by Banco de México in the Federal Official Gazette (Diario Oficial de la Federación) as the rate "para solventar obligaciones denominadas en moneda extranjera pagaderas en la República Mexicana" for the purchase of Dollars with Pesos during the period:

MX\$4,188,605,631.64 MX\$18.5673:US\$1.00

### Dollar Equivalent of Peso-Denominated Net Passenger Charges

US\$225,590,453.74

Amounts in Dollars

All Passenger Charges deposited in, or credited to, without duplication, the Offshore US\$0.00 Revenues Account during such period All interest and other income of the Issuer deposited in, or credited to, without duplication, US\$0.00 the Offshore Revenues Account during such period All Certified IVA Payments made during such period pursuant to priority First, of Section US\$0.00 4.1(b) of the Intercreditor Agreement minus All Operating Costs paid during such period pursuant to priority Second, of Section 4.1(b) US\$0.00

TOTAL:

US\$0.00

## Net Passenger Charges Amount (in Dollars)

of the Intercreditor Agreement

Net Passenger Charges Amount for the period

US\$225,590,453.74

## b. Debt Service

Indenture Debt Service (including, without duplication, the Required Withholding Tax Payment in respect of such Debt Service) period

Principal due by the Issuer US\$0.00 plus Interest due by the Issuer US\$108,791,666.67 plus Fees due by the Issuer US\$2,452,784.83

US\$0.00

Primary Swap Obligations, if any, due and payable by the Issuer under such Required Swap Contracts

plus

Swap Contract Termination Payments related to such Indenture (if any) payable by the Issuer or otherwise under such Required Swap Contracts

US\$0.00

Other amounts payable by the Issuer in respect of the Secured Indenture Obligations US\$5,676,725.53 (including, without duplication, Required Withholding Tax Payment in respect of such

All payments, if any, due from the Swap Counterparties to the Issuer pursuant to such

Required Swap Contracts related to such Indenture (if any) during such period or date in

US\$0.00

TOTAL:

US\$116,921,177.03

**Debt Service** 

Debt Service for the period

US\$116,921,177.03

DEBT SERVICE COVERAGE RATIO FOR THE PERIOD

1.93 a 1.00

#### SCHEDULE C

# DEBT SERVICE COVERAGE RATIO OF THE FOUR PRECEDING QUARTERLY PERIODS FROM JANUARY 31st, 2017 TO, BUT EXCLUDING, JANUARY 31st, 2018

## Calculation Date:

last day of the period up to, but excluding, January 31st, 2018.

### Calculation Period:

January 31st, 2017 to, but excluding, January 31st, 2018.

# a. Net Passenger Charges Amount

Amounts in Pesos

All Passenger Charges deposited in, or credited to, without duplication, the Peso Revenues MX\$9,875,060,174,61 Account during such period

plus

All interest and other income of the Issuer deposited in, or credited to, without duplication, MX\$68,188,708.34 the Peso Revenues Account during such period

All Certified IVA Payments made during such period pursuant to priority First, of Section MX\$1,362,077,265.46 4.1(a) of the Intercreditor Agreement

All Operating Costs paid during such period pursuant to priority Second, of Section 4.1(a) of the Intercreditor Agreement

MX\$80,779,985.12

TOTAL:

MX\$8,500,391,632.37

Exchange Rate for period

Average of all Peso/Dollar exchange rates published by Banco de México in the Federal Official Gazette (Diario Oficial de la Federación) as the rate "para solventar obligaciones denominadas en moneda extranjera pagaderas en la República Mexicana" for the purchase of Dollars with Pesos during the period:

All Operating Costs paid during such period pursuant to priority Second, of Section 4.1(b)

MX\$18.7328:US\$1.00

Dollar Equivalent of Peso-Denominated Net Passenger Charges

US\$453,770,479.18

Amounts in Dollars

minus

All Passenger Charges deposited in, or credited to, without duplication, the Offshore US\$0.00 Revenues Account during such period All interest and other income of the Issuer deposited in, or credited to, without duplication, US\$0.00 the Offshore Revenues Account during such period All Certified IVA Payments made during such period pursuant to priority First, of Section US\$0.00 4.1(b) of the Intercreditor Agreement

US\$0.00

of the Intercreditor Agreement

TOTAL: US\$0.00

Net Passenger Charges Amount (in Dollars)

Net Passenger Charges Amount for the period US\$453,770,479.18

b. Debt Service

Indenture Debt Service (including, without duplication, the Required Withholding Tax Payment in respect of such Debt Service period

Principal due by the Issuer

US\$0.00

plus

Interest due by the Issuer US\$165,937,500.00

plus

Fees due by the Issuer US\$11,157,766.30

Primary Swap Obligations, if any, due and payable by the Issuer under such Required Swap US\$0.00

Contracts

plus Swap Contract Termination Payments related to such Indenture (if any) payable by the

US\$0.00

Issuer or otherwise under such Required Swap Contracts

US\$8,874,073.80

Other amounts payable by the Issuer in respect of the Secured Indenture Obligations (including, without duplication, Required Withholding Tax Payment in respect of such

All payments, if any, due from the Swap Counterparties to the Issuer pursuant to such Required Swap Contracts related to such Indenture (if any) during such period or date in US\$0.00

TOTAL:

US\$185,969,340.10

**Debt Service** 

Debt Service for the period

US\$185,969,340.10

2.44 a 1.00

DEBT SERVICE COVERAGE RATIO FOR THE PERIOD